

RBMV Bank - Investment Banking

The RBMV - IB (investment bank) is a division of the RBMV Bank. A full-service investment bank offering a wide range of services to governments, corporations, and institutions, providing underwriting (capital raising) and mergers and acquisitions (M&A) advisory services. We act as intermediaries between investors (who have money to invest) and corporations (who require capital to grow and run their businesses).

Services:

Underwriting: We work between investors and companies that want to raise money or go public via the IPO process. Primary market or “new capital”.

Mergers & Acquisitions (M&A): Our advisory role is to support both buyers and sellers of businesses, managing the M&A process start to finish.

Sales & Trading: We match up buyers and sellers of securities in the secondary market, acting as agents for clients as well as trading our own capital.

Asset Management: We manage investments for a wide range of investors including institutions and individuals, across a wide range of investment styles.

Equity Research: We help investors make investment decisions and support trading of stocks.



Investments

Brokerage charges are applicable for transactions which are executed through the exchange at the Gollexi (Mount Vema Stock Exchange).

Disclaimer:

Account Fees for Exchange Listed Securities, Debt Securities or Structured Notes will be based on the market value as at month-end. Fees are subject to review from time to time at the discretion of the Bank, and are exclusive of Tax.

Underwriting Services

This service is the process of raising capital through selling stocks or bonds to investors (e.g., an initial public offering IPO) on behalf of corporations or other entities. Businesses need money to operate and grow their businesses, and we help them get that money by marketing the company to investors.

The three types of underwriting services:

Our Commitment – This is when we the RBMV Bank agree to buy the entire issue and assume full financial responsibility for any unsold securities.

Our Best Efforts – This is when we the RBMV Bank commit to selling as much of the issue as possible at the agreed-on offering price but can return any unsold securities to the issuer without financial responsibility.

All-or-None – If the entire issue cannot be sold at the offering price, the deal is called off and the issuing company or entity receives nothing.

M&A Advisory Services

This is a service to help corporations and institutions find, evaluate, and complete acquisitions of businesses. We can use our extensive network and relationships to find opportunities and help negotiate on behalf of our clients. We advise on both sides of M&A transactions, representing either the “buy side” or the “sell side” of the deal.



Our Clients

We advise a wide range of clients worldwide on their capital raising and M&A needs.

Our clients include:

- **Governments** – We work with governments to raise money, trade securities, and buy or sell state owned corporations.
- **Corporations** – We work with both private and public companies to help them go public (IPO), raise additional capital, grow their businesses, make acquisitions, sell business units, and provide research for them and general corporate finance advice.
- **Institutions** – We work with institutional investors who manage other people’s money to help them trade securities and provide research. We also work with private equity firms to help them acquire portfolio companies and exit those positions by either selling to a strategic buyer or via an IPO.

Our Expertise

- **Financial modeling** – We perform a wide range of financial modeling activities such as building 3-statement models, discounted cash flow (DCF) models, LBO models, and other types of financial models.
- **Business valuation** – We use a wide range of valuation methods such as comparable company analysis, precedent transactions, and DCF analysis.
- **Pitchbooks and presentations** – We building pitchbooks and PPT presentations from scratch to pitch ideas to prospective clients and win new business.

- **Transaction documents** – We also specialize in preparing documents such as a confidential information memorandum (CIM), investment teaser, term sheet, confidentiality agreement, building a data room, and much more.
- **Relationship management** – We work with existing clients to successfully close a deal and make sure clients are happy with the service being provided.
- **Sales and business development** – We are constantly meeting with prospective clients to pitch them ideas, offer them support in their work, and provide value-added advice that will ultimately win new business.
- **Negotiation** – We always aim to apply for the best negotiation tactics between buyers and sellers in a transaction and helping clients maximize value creation.